

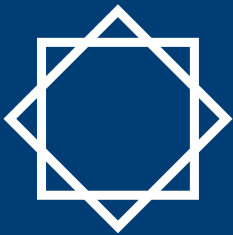


VACATION

BENALMADENA & TORREMOLINOS

VACATION RENTAL MANAGEMENT





Your peace of mind is our priority!

At Vacation Benalmádena & Torremolinos, we take care of managing your vacation home on the Costa del Sol with a personalized and comprehensive approach.

WWW.VACATIONBENALMADENA.COM



BOOKING & SALES MANAGER

+34 699 930 547

GUEST SERVICES

Horario 14:00/21:00

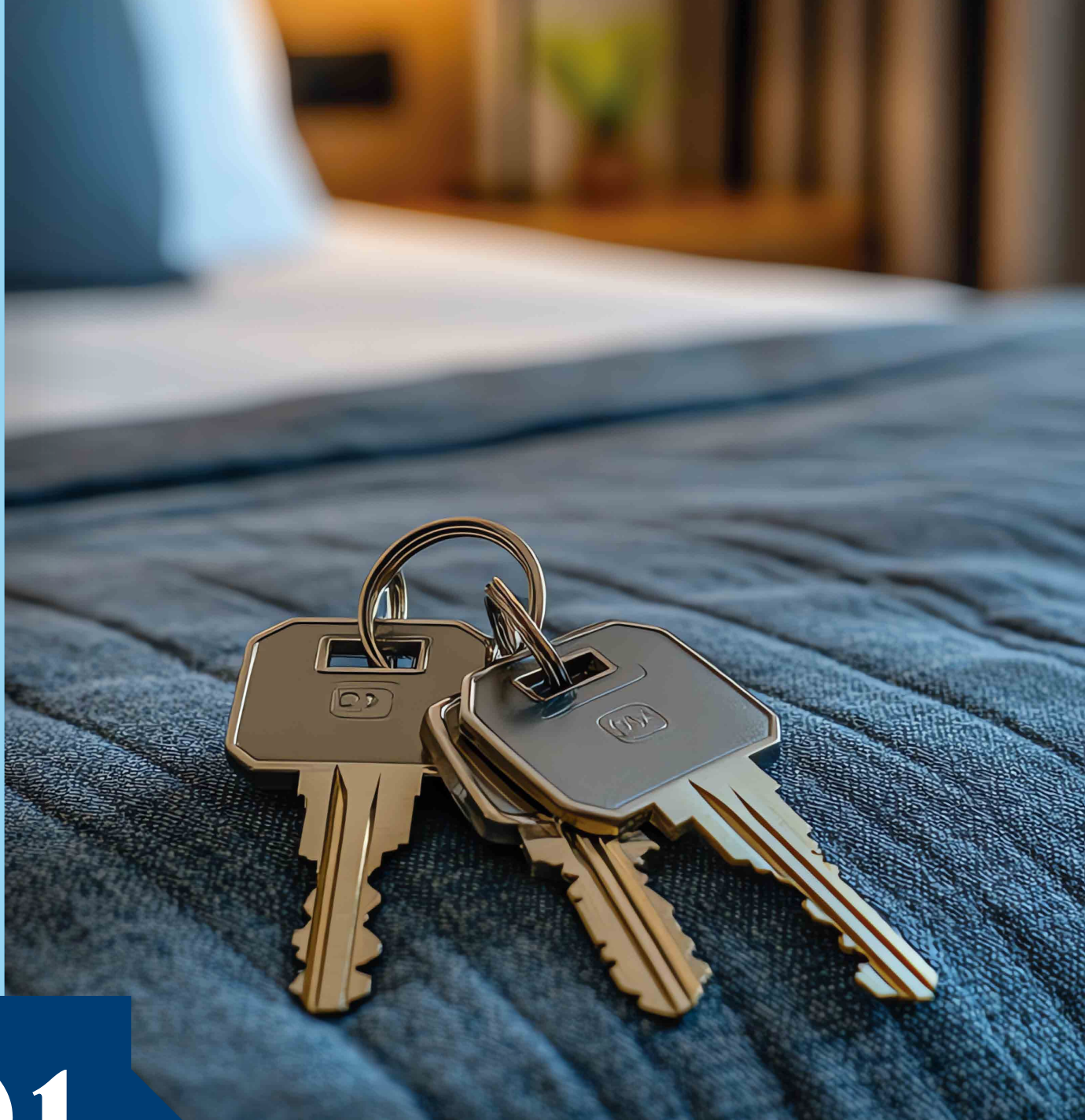
+34 651 787 513

ADMINISTRATION

+34 661 669 271

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01

Full-service vacation rental management

As a company specializing in vacation rentals, we offer complete and personalized management of your property to maximize profitability and minimize your concerns.

From the moment you trust us with your property, we handle every aspect of the vacation rental process, ensuring efficient, high-quality service for both owners and guests.



02

Registration and burocratic procedures

We handle the administrative management to comply with vacation rental regulations, including registration, licenses, and other paperwork. We simplify the process for property owners, ensuring all documentation is in order and preventing legal issues.

Additionally, we keep property owners informed about any regulatory changes and provide guidance to optimize their compliance.

03

Customer follow-up

We provide constant follow-up with customers to ensure that every stage of their experience is positive. From the first contact to the moment of their departure, we make sure all their needs are met and any concerns are addressed quickly and efficiently.

This follow-up includes responding to feedback and reviews, thereby fostering guest loyalty and the continuous improvement of our services.





04

Reservation management

We take care of the complete administration of the booking process. This includes calendar availability, booking confirmations, cancellation management, and any communication with guests.

Owners can rest assured knowing their property is in good hands, while guests enjoy a hassle-free experience.

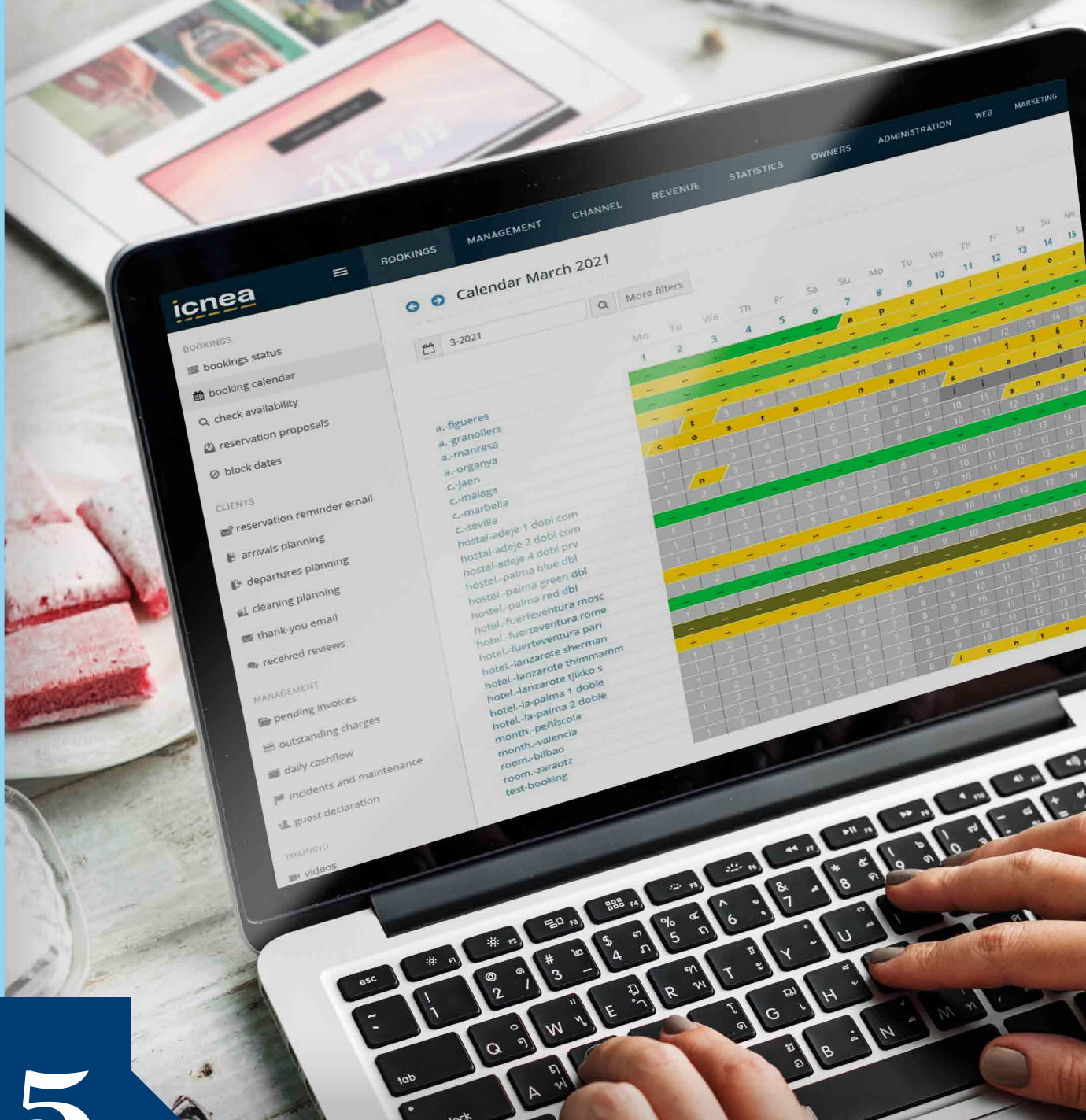
05

Reservation control platform (ICNEA)

We use the ICNEA management platform, which allows us to monitor and optimize bookings for each property in real-time.

By working with ICNEA, we ensure that bookings are managed efficiently and that properties maintain high occupancy rates.

Owners have access to an app where they can track their property's activity, statistics, and all the details of current bookings.





06

Cleaning and maintenance

The condition of the property is essential to ensure an excellent experience for guests and maintain its long-term value. We coordinate professional cleaning teams to ensure the property is always in perfect condition, meeting the highest standards.

Additionally, we manage any maintenance needs, from minor repairs to emergency services, to ensure the property is always in optimal condition.



07

Guest Communication to SES Hospedaje

We take care of complying with the regulations requiring notification to authorities about guest arrivals at the property. This is done through the SES Hospedaje system, which allows the National Police to be informed of tenant identities quickly and securely.

Ensuring compliance with current security legislation is our priority.



08

Submission of Model 238 and other bureaucratic procedures

We handle the submission of Model 238, which replaces the old Model 179, fulfilling the requirement to report vacation rental transactions.

We manage any other necessary procedures, relieving property owners of administrative burdens and ensuring that all fiscal and legal requirements are met.

A hand with a black smartwatch is shown from the wrist up, palm facing up. Above the hand is a white line graph with four bars of increasing height and an upward-pointing arrow. The background is a light gray wall. A blue vertical bar is on the left side of the image.

09

Profitability analysis and optimization

As a company specialized in vacation rentals, we offer complete and personalized management of your property to maximize its profitability and minimizing your concerns.

From the moment you trust us, we handle all aspects of the vacation rental process, ensuring efficient and high-quality service for both property owners and guests.



10

Renovations and conditioning

We offer advisory and renovation management services to improve the condition and appearance of the property, in order to increase its appeal to guests and, consequently, its market value. This may include space renovations, aesthetic improvements, and functional upgrades.

We ensure that the work is carried out professionally with minimal impact on the rental operation.



11

Home staging

We offer a home staging service to make the property look flawless in photos and during visits. This includes careful organization and strategic decoration to highlight the best features of each space.

The goal is to create a welcoming environment that attracts guests and increases booking potential, ensuring a more enjoyable experience for future tenants.



12

Booking follow-up

We constantly monitor all bookings to ensure maximum occupancy, managing cancellations, modifications, and special guest requests.

Our priority is to maintain a continuous flow of bookings and enhance the customer experience, providing each guest with personalized attention.

Payment guarantee

We offer the guarantee that the owner will receive payment for each booking, regardless of any issues with the guest.

This service provides greater financial security and allows owners to feel more at ease, knowing that their investment is protected and generating consistent income.



14

Commissions for real estate agencies

We collaborate with real estate agencies, offering attractive commissions for expanding our vacation rental portfolio.

Rates:

- 2-bedroom apartment: from €500
- 3-bedroom apartment: from €1000
- Townhouses: from €1500
- Villas: from €2500

*Commissions vary depending on the property's condition, services, location, and contract.

Energy efficiency

We focus on energy efficiency to reduce operating costs. Partnering with solar panel companies helps decrease reliance on the electrical grid and generate long-term savings.

Additionally, the use of electronic timers optimizes consumption by limiting operation to specific hours, while presence detection systems help automatically control the use of lights and electrical equipment based on occupancy, preventing unnecessary energy waste and improving profitability.



16

Social media management

Maintaining an active presence on social media platforms like Instagram and Facebook is key to increasing visibility and attracting direct bookings.

We share photos, videos, local recommendations, as well as promotions and guest testimonials.

Responding quickly to comments and messages improves communication with clients and strengthens relationships with guests, helping to build a loyal community and promote the brand.

